WE Services

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TRAINING MANUAL

State Life 30 Days Professional Training Series

One Day - One Lesson - One Step Towards Success



Trainer: Khizar Warsi, SM - SLIC Jhelum Zone

1 of 30 days - from 11 Nov 2026 - updated 11 Nov 2026

About this training

A complete training plan to become a successful financial advisor, with product knowledge, marketing skills and professional growth. Learn today... lead tomorrow!

What we will do:

1. State Life products & plans ki complete training
2. Prospecting - naye clients kaise talash karein
3. Approaching - pehli bar contact ka tareeqa
4. Meeting skills - professional meeting kaise karein
5. Need analysis - client ki zaroorat samjhein
6. Presentation - policy ke fayde kaise batayein
7. Objection handling - mushkil sawalon ke jawab
8. Follow-up - regular rabta ka plan
9. Closing - successful sale ka formula
10. Recruitment - apni team kaise badhayein

Format: a daily training message (short & practical tips) and a social media poster. Read every day online, or download one day or the complete training manual as a PDF.

Contents

Day 1 Your Vision - Your Success 11 Nov 2026

New days are added daily. Download the latest manual from https://warsiesp.com.pk/training/state-life-30-day-training

DAY 01 Wednesday, 11 Nov 2026

Your Vision - Your Success



Key points

1. Know your purpose - why you chose this career
2. Set your goals - clear daily, monthly and yearly targets
3. Take the first step - start today, not tomorrow

Every successful advisor starts with a clear vision. Write down why you joined State Life, what you want to achieve this year, and the first action you will take today.

Our training plan: product knowledge & mindset, prospecting & marketing, meeting & sales skills, closing & team building.

Online: https://warsiesp.com.pk/training/state-life-30-day-training/day-1